

SPECIAL PACK COLLECTION FOR COUNTER SALES

All Bulbs Imported From Holland

SPECIAL PACK COLLECTIONS

Especially designed for those who have not handled Dutch bulbs previously. Save money by buying your bulbs in these collections.

COLLECTION No. 1 \$23.75

(List Price \$25.90)

1000 Bulbs

- 650 Tulips, first size
 200 Red, Bartigon
 100 Yellow, Golden Harvest
 100 Pink, Princess Elizabeth
 50 White, White Queen
 50 Orange, Dillenburg
 50 Deep purple, Queen of the Night
 100 Mixed colors, all shades

650 bulbs; cost \$23.75, sell for \$40.00 (retail for 10c ea. or 75c per dozen. Your mark-up, 40%)

COLLECTION No. 2 \$31.00

(List Price \$34.30)

650 Bulbs

- 650 Tulips (same assortment as in Collection No. 1), first size
 100 Daffodils, King Alfred (retail at \$1 doz.) No. 1 round
 250 Crocus, mixed colors, 7-8 cm. (retail at 60c dozen)

1000 Bulbs; cost \$31.00, sell for \$62.00 (your markup 50%)

COLLECTION No. 3 \$51.75

(List Price \$57.45)

1500 Bulbs

- 1100 Tulips, first size
 150 Bartigon, red
 150 Pride of Haarlem, cerise
 100 Farncombe Sanders, scarlet
 100 Princess Elizabeth, pink
 100 Clara Butt, salmon pink
 150 Golden Harvest, yellow
 50 Scotch Lassie, bright purple
 50 Pride of Holland, yellow-bordered red
 50 Dillenburg, orange
 50 Queen of the Night, deep purple-black
 50 White Queen, white
 100 Mixed colors, all shades (retail for 75c dozen)

250 Crocus—7-8 cm., mixed colors (retail at 60c dozen)

100 Hyacinths—15-16 cm. (retail at 20c each)
 25 Red 25 Blue
 25 Pink 25 White

100 Daffodils—King Alfred—No. 1 round (retail at \$1 dozen)

1550 Bulbs; cost \$51.75, sell for \$108.00 (your markup 52%)

You Save Up to 10% on Cost. Your Markup Is 40% to 50% or More.

COLLECTION No. 4 \$99.00

(List Price \$110.05)

2750 Bulbs

- | | |
|--|---|
| 1500 Tulips, first size | 100 Queen of the Night, deep purple-black |
| 200 Bartigon, red | 100 White Queen, white |
| 100 Pride of Haarlem, cerise | 200 Mixed Colors (retail for 75c doz.) |
| 100 Farncombe Sanders, scarlet | 500 Crocus, mixed colors (retail for 60c dozen) |
| 100 Princess Elizabeth, pink | 250 Hyacinths |
| 100 Clara Butt, salmon-pink | 75 Red 75 Blue |
| 200 Golden Harvest, yellow | 50 Pink 50 White (retail at 20c each) |
| 100 Scotch Lassie, bright purple | 250 King Alfred |
| 100 Pride of Holland, yellow, bordered red | Daffodils (retail at \$1.00 dozen) |
| 100 Dillenburg, orange | 250 Muscari (Grape Hyacinths) 8 to 9 cm. size. (retail at 10 for 79c) |

2750 Bulbs; cost \$99.00, sell for \$208.75

(Your markup 52%)

ALL THE ABOVE BULBS ARE PACKED IN SACKS WITH PICTURES OF THE BLOOM IN COLOR. COLORFUL DISPLAY POSTERS AND A SUPPLY OF PLANTING INSTRUCTIONS FURNISHED WITH EACH ORDER. RESERVE YOUR BULBS NOW FOR SHIPMENT IN SEPTEMBER. VARIETY REFILLS AVAILABLE THROUGH THE NORMAL SEASON.

WILLIS NURSERY COMPANY

OTTAWA, KANSAS

MAY 1, 1959

WHOLESALE PRICE LIST

IMPORTED

FALL BULBS

FOR FALL 1959 DELIVERY

BULK RATE
 U. S. Postage
PAID
 Ottawa, Kansas
 Permit No. 65

LIBRARY
 RECEIVED
 ★ MAY 18 1959 ★
 U. S. Department of Agriculture



Order Open Stock Bulbs before July 1, 1959, and save 10%. After that date, prices will advance. Order Now!

Ralph R. Shaw
 The Librarian
 U.S. Department of
 Agriculture
 Washington 25, D. C.

ORDER EARLY!

Orders from this list should be placed by July 1, 1959 to assure delivery in early September. After July 1, prices will be approximately 10% higher and the assortment smaller.

All orders must call for BAG LOTS OF 50, 100, or 250 of a size and variety. No order accepted at these prices for less than 50 of a variety.

Minimum Order at these prices \$50.00 (except collections listed on reverse side). Orders less than that will be invoiced at 10% above these prices.

Terms: All prices f.o.b. Ottawa, Kansas. No charge for packing. Orders for 10,000 or more bulbs subject to a discount of 5%. Terms to those of established credit: 1% discount for payment in 30 days from date of invoice, net 30 days. All bulbs offered subject to arrival. Prices subject to change without notice.

Case lots. All orders for case lots received before July 1 will be packed in Holland especially for the customer. 3,000 to 5,000 assorted bulbs to a minimum case.

Pictures and Posters. On minimum orders of \$50.00 or more we will furnish

SAVE 10%

free of charge colored pictures of as many varieties as possible. Large brightly colored posters printed in Holland are available without charge for window and wall display. Requests for pictures and posters must accompany order.

Large Importers. We are one of the largest jobbers of imported Dutch bulbs in the mid-West. In buying them through us you can save on entry fees, cartage to and from the docks, insurance, and packing charges.

FREE SALES HELPS

Colored Pictures of Dutch bulb flowers printed in Holland.
Colorful Display Posters Lithographed in Holland in full color.
Newspaper Mats
Illustrated Planting Instructions

All of the above are furnished without charge but must be requested at the time of ordering.

HYACINTHS

Hyacinths offer the finest possible combination of scent and color.

Please order in multiples of 50

	Per 100	Per 1,000
19 cm. and up, top size	\$ 17.50	\$160.00
18-19 cm., first size	15.00	143.00
17-18 cm., second size	13.00	119.00
16-17 cm., third size	11.00	103.00
15-16 cm., bedding size	9.50	87.00

BLUE

Bismarck, light blue
Delft Blue, bright medium blue
Grand Maitre, soft medium blue
King of the Blues, dark blue
Perle Brilliant, light blue

PINK AND RED

Lady Derby, soft pure pink
La Victoire, best red
Pink Pearl, rose-pink

YELLOW

City of Haarlem, bright yellow

White

L'Innocence, pure white

TULIPS

Please order in multiples of 50

SINGLE EARLY TULIPS

Flower early along with the Narcissi.

	Per 1,000	
	11-12 cm.	12 cm. up
Bellona—Pure golden yellow, very fragrant. 16"	\$ 62.00	\$ 70.00
Couleur Cardinal—Crimson, yellow base. 14"	62.00	70.00
Crimson Brilliant—Brilliant red. 13"	44.00	51.00
General de Wet—Orange, sweet-scented. 20"	62.00	70.00
Ibis—Deep Rose. 14"	44.00	51.00
Keizerskroon—Red, golden yellow border. 17"	62.00	70.00
Pink Beauty—vivid cherry-rose, center of petals striped white. 14"	62.00	70.00
Rising Sun—Deep golden yellow. 16"	52.00	60.00
Sunburst—Orange-yellow, flamed red. 13"	52.00	60.00
Ursa Minor—Deep golden yellow. 12"	52.00	60.00
White Hawk (Albion)—Pure white. 14"	62.00	70.00

DOUBLE EARLY TULIPS

Bloom after the Single Earlys.

	Per 1,000	
	11-12 cm.	12 cm. up
Electra—Deep carmine. 12"	\$ 62.00	\$ 70.00
Goya—Salmon-carmine, extra large. 12"	62.00	70.00
Mr. Van der Hoeft—Golden yellow. 12"	62.00	70.00
Orange Nassau—Orange-scarlet, shaded cherry red. 12"	62.00	70.00
Peach Blossom—Deep pink. 12"	62.00	70.00
Pink Treasure—Deep pink. 12"	62.00	70.00
Scarlet Cardinal—Glossy vermillion. Early forcer.	62.00	70.00
Schoonoord—Snow-white. 11"	62.00	70.00

DARWIN TULIPS

Strong, tall stems and shapely flowers. Flower in May; in the extreme southern U. S. they bloom in April.

	Per 1,000	
	11-12 cm.	12 cm. up
Afterglow—Orange-rose. 26"	\$ 40.00	\$ 46.00
All Bright—Carmine-red. 25"	40.00	46.00
Bartigon—Clear crimson red. 24"	40.00	46.00
Black Girl—Nearly true black. 30"	50.00	56.00
Bleu Aimable—Bright violet, steel-blue shading. 28"	40.00	46.00
Campfire—Deep scarlet. 24"	40.00	46.00
Charles Needham—Carmine scarlet. 28"	52.00	60.00
City of Haarlem—Brilliant scarlet. 27"	52.00	60.00
Clara Butt—Salmon rosy pink. 22"	40.00	46.00
Eclipse—Glistening blood red. 29"	50.00	56.00
Farncombe Sanders—Fiery rose scarlet. 30"	40.00	46.00
Faust—Dark satiny purple. 30"	44.00	51.00
Giant—Deep reddish-purple. 29"	44.00	51.00
Glacier—Pure white, yellow anthers. 30"	50.00	56.00
Golden Age—Deep golden yellow. 28"	40.00	46.00
Insurpassable—Lilac, large flower. 30"	40.00	46.00
Kriemhilde—Delicate white. 29"	40.00	46.00
La Tulip Noire (The Black Tulip)—28"	50.00	56.00
Margeaux—Deep wine-red. 30"	50.00	56.00
Marshal Montgomery—White carmine edge. 24"	50.00	56.00
New Orleans—Plum-red, inside mahogany. 28"	40.00	46.00
Niphetos—Ivory Yellow. 30"	40.00	46.00
Paul Richter—Geranium red.		
Best for Valentine's Day forcing.	50.00	56.00
Philip Snowden—Light carmine rose. 25"	40.00	46.00
Pride of Haarlem—Cerise, large flower. 30"	40.00	46.00
Pride of Zwanenburg—Pure salmon pink, 30"	50.00	56.00

WILLIS NURSERY COMPANY

Wholesale Nurserymen

Ottawa, Kansas

THE WILLIS NURSERY COMPANY

ESTABLISHED 1872
LONG DISTANCE TELEPHONE, NUMBER 25

OTTAWA, KANSAS

May 8, 1959

IT WILL PAY YOU TO BUY
YOUR BULBS BEFORE JULY 1

This may seem rather early in the season to be considering fall bulbs, but actually it is the best time of the year to buy them.

Firm prices have been established, so you can know exactly what the bulbs will cost.

Prices are lower now than they will be later on. Our risk is reduced when we have definite orders before we place our final orders in Holland. Because of this reduced risk, we sell at lower prices than later on when we have to speculate on the market.

You can be sure your order will be filled in full--no shortages to worry you, and annoy your customers.

Your order for case lots (3000 to 5000 bulbs or more), placed early, will be packed especially for you in Holland, and will be shipped to you in original cases.

In order to enjoy all of these advantages, your order should be placed before July 1, but why wait? Why not order now, and have it out of the way? Then you can relax during the summer.

Yours very truly,

THE WILLIS NURSERY COMPANY

JJP: sg

P. S. Don't overlook Packaged Peonies. They sell well in the fall along with bulbs. They can be shipped with the bulbs.

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Darwin Tulips (continued)

	Per 1,000	
	11-12 cm.	12 cm. up
Princess Elizabeth —Vivid rosy pink. 27"	40.00	46.00
Queen Juliana —Carmine-rose. 30"	49.00	51.00
Queen of the Night —Dark velvet-maroon. 29"	33.00	40.00
Scarlet Beauty —Scarlet. 28"	50.00	56.00
Scotch Lassie —Deep lavender-purple. 29"	40.00	46.00
Smiling Queen —Deep pure rose. 28"	56.00	60.00
Sunkist —Buttercup-yellow. 29"	50.00	56.00
The Bishop —Bright violet blue. 29"	50.00	56.00
Utopia —Brilliant cherry-red. 26"	40.00	46.00
White City (Mount Erebus) —White, yellow anthers. 30"	50.00	56.00
William Pitt —Very fine scarlet. 26"	33.00	40.00
Zwanenburg —Pure white, black anthers. 28"	50.00	56.00
Mixed —Splendid mixture of all colors.	33.00	40.00

NEW DARWIN HYBRID TULIPS

A new race of tulips resulting from crossing Darwin and Fosteriana tulips. Currently the largest tulips in culture.

	Per 1,000	
	11-12 cm.	12 cm. up
Apeldoorn —Orange scarlet, black-edged yellow base. 28"	\$ 63.00	\$ 71.00
Dover —Oriental-scarlet, purple black base with yellow ring. 28"	63.00	71.00
Franklin D. Roosevelt —Orange-scarlet black base, bordered yellow. 27"	63.00	71.00
General Eisenhower —Brilliant scarlet, goblet- shaped. 28"	63.00	71.00
Gudoshnik —Creamy peach, rose edge, black anthers, purple base. 27"	63.00	71.00
Holland's Glory —Dazzling scarlet. 27"	71.00	80.00
Oxford —Red, flushed purple, large yellow base. 27" ..	63.00	71.00

Red Matador—Carmine, flushed scarlet. Better than Red Emperor. Not quite so large, but blooms longer and holds its shape better. 27"

\$ 50.00 \$ 56.00

MAY FLOWERING TULIPS (Single Late)

Bloom about the same time as Breeders and Darwins.

	Per 1,000	
	11-12 cm.	12 cm. up
Golden Harvest —Bright lemon-yellow. 28"	\$ 33.00	\$ 40.00
G. W. Leak —Orange-red, green and yellow base. 27" ..	51.00	56.00
Ivory Glory —Large, ivory-white. 29"	51.00	56.00
Marjorie Bowen —Buff, shaded salmon-orange. 28" ..	40.00	46.00
Marshal Haig —Brilliant scarlet. 30"	51.00	56.00
Mrs. John T. Scheepers —Chrome-yellow. 30"	51.00	56.00
Pride of Holland —Yellow bordered red. 26"	33.00	40.00
Rosy Wings —Pink form of Advance.	60.00	67.00
Yellow Emperor —Brilliant yellow. 28"	33.00	40.00
Palestrina —Salmon-pink tinted old rose. 23"	56.00	63.00

TRIUMPH TULIPS

Cross of Single Early and Darwins. Bloom with Darwins.

	Per 1,000	
	11-12 cm.	12 cm. up
Denbola —Amaranth-red, broad creamy-yellow edge. 26"	\$ 52.00	\$ 60.00
Elmus —Bright cherry-red, creamy-white edge. Very large flower. 24"	33.00	40.00
Kansas —Snow-white, lemon-yellow center, white anthers. 22"	40.00	46.00
Red Signal —Bright red, blue base. Large; one of the finest. 25"	40.00	46.00

PEONY FLOWERING TULIPS (Double Triumph)

Closely resemble peonies.

	Per 1,000	
	11-12 cm.	12 cm. up
Arizona (Bonanza) —Carmine, yellow edge. 23"	\$ 52.00	\$ 60.00
Eros —Old Rose. 20"	52.00	60.00
Indian Feathers —White, feathered red. 24"	51.00	57.00
Livingstone —Red, yellow center. 18"	50.00	56.00
Mount Tacoma —Pure white. 23"	52.00	60.00
Orange Triumph —Orange-red, yellow edge.	50.00	56.00
Rocket —Scarlet. 20"	52.00	60.00
Symphonia —Brilliant rosy-carmine. 30"	50.00	56.00
Uncle Tom —Dark glittering red. 22"	50.00	56.00

BREEDER TULIPS

Large, strong-stemmed flowers with yellow centers. Bloom at the same time as the Darwins.

	Per 1,000	
	11-12 cm.	12 cm. up
Cherbourg —Light bronze. 30"	\$ 51.00	\$ 56.00
Dillenburg —Salmon-orange. 27"	40.00	46.00
George Grappe —Lavender-blue. 32"	51.00	56.00
Indian Chief (Meyerbeer) —Coppery red. 32"	51.00	56.00
Manitou —Mahogany red. 31"	51.00	56.00
Orange Delight —Light bronze. 30"	51.00	56.00
Sonate —Orange-red. 30"	51.00	56.00
Southern Cross —Light yellow. 30"	51.00	56.00
Velvet King —Velvet-purple. 29"	51.00	56.00

PARROT TULIPS

Distinguished by their lacinated petals. Bloom about the same time as Darwins.

	Per 1,000	
	11-12 cm.	12 cm. up
Black Parrot —Maroon-black. 26"	\$ 40.00	\$ 46.00
Blue Parrot —Rich bluish heliotrope. 29"	33.00	40.00
Discovery —Violet-pink. 27"	58.00	63.00
Fantasy —Soft rose, green streaks. 27"	41.00	51.00
Fire Bird —Deep coral-red. 27"	41.00	51.00
Orange Favorite —Bright orange, green blotches.	40.00	46.00
Parrot Wonder —Carmine red.	51.00	56.00
Red Parrot —Raspberry-red. Tall stem.	56.00	60.00
Sunshine —Bright yellow. 14"	51.00	56.00
Texas Gold —Pale yellow. 24"	40.00	46.00

REMBRANDT TULIPS (Variegated Darwins)

Bloom at the same time as Darwins.

	Per 1,000	
	11-12 cm.	12 cm. up
American Flag —Bright red, striped white. 30"	\$ 51.00	\$ 56.00
Cordell Hull —Red, flamed white.	51.00	56.00
Mixed —Fine mixture.	51.00	56.00

TULIPA SPECIES

The earliest of all tulips.

	Per 1,000
Clusiana (Lady Tulip) —Outer petals bright cherry-red, inner petals creamy-white. 8". Top size.	\$ 79.00
Fosteriana Princeps —Brilliant scarlet flowers up to 9" across. 15". 11-12 cm.	63.00
Kaufmanniana —The waterlily tulip, creamy yellow outside shaded soft red, inside deep yellow. 6". Top size.	71.00
Praestans Fuselier —Brilliant orange-red with several flowers on a branching stem. 10-11 cm.	175.00
Red Emperor (Improved) —Brilliant scarlet, immense flower often up to 9" across. Very early. 15". 11-12 cm.	63.00
Pandour (Greigii) —Orange-scarlet, black center. 16". Top size.	79.00

WILLIS NURSERY COMPANY

Wholesale Nurserymen

Ottawa, Kansas

NARCISSUS (Daffodils)

All Narcissi should be planted 6 to 8 inches deep.

Please order in multiples of 50

TRUMPET DAFFODILS

Trumpet or crown as long as or longer than the perianth.

	Double Nose Per 1,000
Beersheba —Pure white, best for forcing.	\$ 79.00
Gloria —Best outdoor pure white trumpet.	79.00
Joseph MacLeod —Large yellow trumpet.	79.00
King Alfred —Uniform clear yellow. 24"	67.00
Mount Hood —Pure white.	79.00
Mrs. E. H. Krelage —Trumpet creamy, changing to pure white.	67.00
*Music Hall —Yellow trumpet, pure white perianth.	67.00
Rembrandt —Pale golden yellow.	67.00
Unsurpassable —Huge deep golden yellow trumpets. Twice the size of King Alfred.	82.00

***Note:** Other bicolors not recommended any more because they are subject to basal rot.

SHORT CUP DAFFODILS

Cup or crown measuring from one-third to nearly equal the length of the perianth.

	Double Nose Per 1,000
Bermuda —Soft lemon-yellow, orange crown.	\$ 67.00
Carlton —Clear soft yellow; large frilled-edge cup.	67.00
Cavaliero —Deep yellow perianth, orange-red cup.	67.00
Flower Record —Overlapping creamy-white perianth, wide flat yellow crown, broad red edge.	56.00
Fortune —Yellow perianth, deep crown of blood-orange.	67.00
Geranium —Round, flat, pure white perianth; deep-orange-red cup.	56.00
Late. Strong stem with 6 to 8 flowers per stem.	56.00
Laurens Koster —Pure white perianth, orange cup. Free flowering.	56.00
Mrs. R. O. Backhouse —Ivory-white perianth; slim trumpet of apricot-pink.	67.00
Orange Glow —Sulphur-yellow perianth, dark orange cup.	67.00
Pink Fancy —Large pink cup, creamy perianth.	79.00
Pink Glory —White perianth; long pale yellow trumpet opening to lovely pink.	110.00
Red Marley —Bright yellow perianth, large orange-red trumpet.	87.00
Good keeper.	40.00
Simplex —Old-fashioned Jonquil, sweet-scented.	40.00

DOUBLE DAFFODILS

	Double Nose Per 1,000
Cheerfulness —Double, creamy-white, large clusters.	56.00
Double Campenelle —Pure yellow, 2 to 3 flowers per stem, sweet-scented.	49.00
Indian Chief —Large double, yellow with orange-red inner petals.	67.00
Inglescombe —Fully double, soft yellow.	67.00
Texas —Large, beautiful yellow with orange-red inner petals. Tall and strong.	67.00
Twink —Creamy yellow and red. Early.	67.00
Yellow Cheerfulness —Soft yellow, fully double.	67.00

CROCUS

(Packed 100 and 250 of a color and size per bag.)

No order less than 100 of a variety.

BLUE AND PURPLE (indicate color wanted)

	Per 1,000
10 cm. and over.	\$ 21.00
9 to 10 cm.	18.00
8 to 9 cm.	15.00

CROCUS (continued)

STRIPED

	Per 1,000
10 cm. and over.	29.00
9 to 10 cm.	23.00
8 to 9 cm.	19.00

WHITE

10 cm. and over.	36.00
9 to 10 cm.	28.00
8 to 9 cm.	19.00

YELLOW

10 cm. and over.	16.00
9 to 10 cm.	13.00
8 to 9 cm.	11.00

MIXED (all colors)

7 to 8 cm.	12.00

MISCELLANEOUS AND ROCK GARDEN BULBS

Packed 100 and 250 per bag.

GLORY OF THE SNOW

Chionodoxa—Lucilliae; lilac blue, pale star-shaped center.

Top size. \$ 10.00

GRAPE HYACINTHS (Muscari)

Armeniacum (Improved Heavenly Blue)—Bright blue. Splendid

for forcing, as well as for outside. 9-10 cm. 13.00

Armeniacum (same as above). 7-8 cm. 8.00

SCILLA (Squill)

Campanulata (Spanish Scilla)—Top size. 25.00

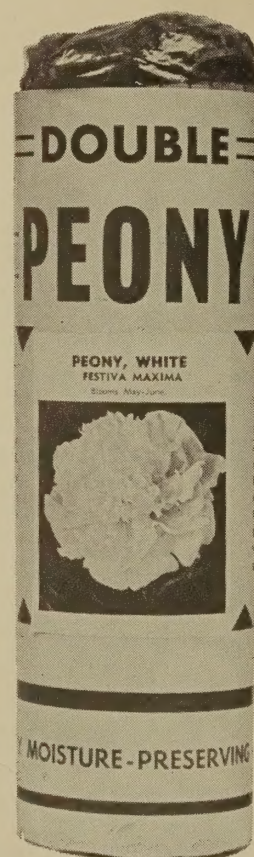
Pink Blue White

Sibirica—Sky blue. Top size. 14.00

SNOWDROPS (Galanthus)

Nivalis Simplex (Single)—Pure white. Top size 32.00

PACKAGED PEONIES



WILLIS' IMPROVED PACKAGE

**Ideal for Cash-and-carry,
Self-serve and Counter Sales.**

Fall and Spring.

Large, strong plants put up individually in attractive packages of bright yellow enameled paper, lined with waterproof paper and capped with moisture-resistant cellophane. Each package is labeled with a big four-color picture of the bloom (4x5 inches) that makes selling easy. Complete planting instructions on each package. Popular named varieties. Approximate shipping weight 1 lb. each.

Price: 50¢ each

• • •
Edulis Superba, old rose-pink
Felix Crousse, brilliant crimson
Festiva Maxima, large early white
Karl Rosenfield, bright crimson
Mons. Jules Elie, light rose-pink
• • •

PLEASE ORDER in multiples of
10 of a variety.
Minimum shipment 50 packages.

Orders for Bulbs at These Prices Must Be Placed by July 1.

WILLIS NURSERY COMPANY

Wholesale Nurserymen

Ottawa, Kansas